

NetScore CPQ Solution

For NetSuite

NetScore Configure, Price, Quote (CPQ) application provides a powerful tool for your NetSuite platform allowing users to select multiple layers of attributes to customize products during the quote and ordering process. Sophisticated configuration and pricing logic can be easily maintained to handle the most complex quoting requirements with ease.

The built-in visualization tool let's users see the results of their selections in real time including pattern changes, color schemes, or the addition of accessories.

The solution can be deployed as part of the backend ordering / quoting system and extended to the frontend web ordering platform if desired. All configurations are maintained through a central facility that is built into your NetSuite platform.



Benefits

Eliminate Quote Errors

Users are guided through the quoting process which constructs pricing as selections are made. This ensures quotes and orders are constructed accurately.

Fast Setup and Easy Maintenance

The central configuration application is easy and intuitive to use. Multiple layers of configurations can be constructed and are maintained on your NetSuite platform.

Built for NetSuite

The built for NetSuite solution is part of your NetSuite platform with no need to be concerned about maintaining separate databases and third-party products.

Flexible Deployment

Supports all backend quote / ordering capabilities letting users deploy the solution with or without the optional Suite Commerce extension.

Features

Easy to Use Configuration Management Application

The built-in configuration tool lets users construct configurations for any product maintained in the item master. Configurations can be imported and exported to spreadsheets for easy manipulation.

Visualization Tool

The visualization tool allows users to see a real-time image of the item as different attributes are selected. This tool is extremely beneficial when building configurations and during the quoting process.

Instant Summaries

Summaries of the configuration are produced at the conclusion of the configuration process and can be displayed on the optional web front end, on the quote or on the sales order.

Price Calculations

Each attribute can be assigned a price which is added to the base item price as the item is configured.

Cloud Based Solution

As a cloud solution, the application can be used anywhere your mobile device can get access to WIFI or a cellular connection to the Internet.

The screenshot displays the NetScore CPQ application interface. It features a navigation bar at the top with options like 'Activities', 'Transactions', 'Lists', 'Reports', 'Analytics', 'Documents', 'Setup', 'Customization', 'NetScore CPQ', and 'Support'. The main content area is divided into several sections:

- Overall Configurable Items List:** A table with columns for 'Edit / View', 'Name', 'Configured', 'Product Type', 'Show in User Interface', and 'Show in Website'. It lists items like '1 Door 3D-87', 'Analog Watch AW-878', 'Alarm #170', 'Bathroom Visualizer 89-214', and 'Flash Helmet PH-221'.
- Sales Orders Having Configured Items:** A table with columns for 'Edit / View', 'Order Number', 'Customer', 'Date', 'Product Type', and 'Source'. It lists orders such as 187, 188, 171, 176, 181, 197, 207, 225, 228, and 230.
- Estimates having Configured Items:** A table with columns for 'Edit / View', 'Order Number', 'Customer', 'Date', 'Product Type', and 'Source'. It lists estimates such as 417, 380, 381, 383, 385, 324, 345, 346, 347, and 348.
- Weekly Sales (Orders) Trend:** A bar chart showing sales data for the week of August 19 to September 19.
- Order Status for each Co:** A summary table showing the status of orders, such as 'Pending Approval', 'Pending Billing', and 'Pending Fulfillment'.
- SO Against Configurator Types:** A table showing the count and amount for different product types like 'Bathroom Visualizer', 'Watch', and 'Helmet'.

The screenshot shows the 'DESIGN YOUR WATCH' configuration tool. It features a search bar at the top with the text 'Search for products' and a 'Go' button. The main interface is divided into two main sections:

- Watch Design:** A large image of a watch with a white face and a brown leather strap. Below the watch are three smaller images showing different watch face and strap options.
- Configuration Options:** A series of interactive elements on the right side:
 - Watch Face:** Three circular options for different watch face designs.
 - Watch Face Color:** Four circular options for different watch face colors (Black, White, Grey, Yellow).
 - Strap:** Two circular options for different strap styles (Modern, Classic).
 - Classic Straps:** Four rectangular options for different strap colors (Black, Blue, Purple, Brown).

At the bottom right, there is a price display showing 'Price : \$39.00' and three buttons: 'Preview', 'Request a Quote', and 'Reset'.